# Quarterly Report 2024

Condensed Consolidated Interim Financial Statements 2024 (unaudited)

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Schindellegi, July 19, 2024

## **Income statement**

|   |        | January - June |                         |        | April - June |                         |  |
|---|--------|----------------|-------------------------|--------|--------------|-------------------------|--|
| CHF million                                   | 2024   | 2023           | Variance<br>in per cent | 2024   | 2023         | Variance<br>in per cent |  |
| Net turnover                                  | 11,554 | 12,721         | -9.2                    | 6,046  | 5,973        | 1.2                     |  |
| Net expenses for services from third parties  | -7,281 | -8,072         |                         | -3,849 | -3,718       |                         |  |
| Gross profit                                  | 4,273  | 4,649          | -8.1                    | 2,197  | 2,255        | -2.6                    |  |
| Personnel expenses                            | -2,402 | -2,447         |                         | -1,235 | -1,211       |                         |  |
| Selling, general and administrative expenses  | -690   | -699           |                         | -353   | -331         |                         |  |
| Other operating income/expenses, net          | 4      | 15             |                         | -      | 2            |                         |  |
| EBITDA  | 1,185  | 1,518          | -21.9                   | 609    | 715          | -14.8                   |  |
| Depreciation of property, plant and equipment | -88    | -87            |                         | -44    | -44          |                         |  |
| Depreciation of right-of-use assets           | -292   | -269           |                         | -150   | -135         |                         |  |
| Amortisation of other intangibles             | -27    | -27            |                         | -13    | -13          |                         |  |
| EBIT  | 778    | 1,135          | -31.5                   | 402    | 523          | -23.1                   |  |
| Financial income                              | 16     | 51             |                         | 9      | 31           |                         |  |
| Financial expenses                            | -30    | -11            |                         | -16    | -6           |                         |  |
| Result from joint ventures and associates     | 3      | 2              |                         | 2      | 1            |                         |  |
| Earnings before tax (EBT)                     | 767    | 1,177          | -34.8                   | 397    | 549          | -27.7                   |  |
| Income tax                                    | -191   | -317           |                         | -99    | -151         |                         |  |
| Earnings                                      | 576    | 860            | -33.0                   | 298    | 398          | -25.1                   |  |
| Attributable to:                              |        |                |                         |        |              |                         |  |
| Equity holders of the parent company          | 561    | 856            | -34.5                   | 288    | 400          | -28.0                   |  |
| Non-controlling interests                     | 15     | 4              |                         | 10     | -2           |                         |  |
| Earnings                                      | 576    | 860            | -33.0                   | 298    | 398          | -25.1                   |  |
| Basic earnings per share in CHF               | 4.74   | 7.21           | -34.3                   | 2.44   | 3.37         | -27.6                   |  |
| Diluted earnings per share in CHF             | 4.73   | 7.19           | -34.2                   | 2.43   | 3.36         | -27.7                   |  |

# Statement of comprehensive income

|   | Januar | y - June | April - | June |
|---|--------|----------|---------|------|
| CHF million   | 2024   | 2023     | 2024    | 2023 |
| Earnings  | 576    | 860      | 298     | 398  |
|   |        |          |         |      |
| Other comprehensive income                                      |        |          |         |      |
| Items that may be reclassified subsequently to profit or loss:  |        |          |         |      |
| Foreign exchange differences                                    | 96     | -248     | -50     | -204 |
| Items that will not be reclassified to profit or loss:          |        |          |         |      |
| Actuarial gains/(losses) on defined benefit plans               | 11     | -5       | 6       | -    |
| Income tax on actuarial gains/(losses) on defined benefit plans | -3     | 1        | -2      | -    |
| Total other comprehensive income, net of tax                    | 104    | -252     | -46     | -204 |
| Total comprehensive income                                      | 680    | 608      | 252     | 194  |
|   |        |          |         |      |
| Attributable to:  |        |          |         |      |
| Equity holders of the parent company                            | 649    | 640      | 248     | 229  |
| Non-controlling interests                                       | 31     | -32      | 4       | -35  |

## **Balance sheet**

| CHF million                                  | June 30, 2024 | Dec. 31, 2023 | June 30, 2023 |
|--|---------------|---------------|---------------|
| Assets                                       |               |               |               |
| Property, plant and equipment                | 868           | 762           | 741           |
| Right-of-use assets                          | 1,957         | 1,534         | 1,482         |
| Goodwill                                     | 2,257         | 2,034         | 2,096         |
| Other intangibles                            | 121           | 121           | 146           |
| Investments in joint ventures and associates | 31            | 28            | 37            |
| Deferred tax assets                          | 169           | 175           | 208           |
| Non-current assets                           | 5,403         | 4,654         | 4,710         |
| Prepayments                                  | 232           | 130           | 205           |
| Contract assets                              | 271           | 267           | 339           |
| Trade receivables                            | 4,095         | 3,634         | 3,970         |
| Other receivables                            | 167           | 161           | 190           |
| Income tax receivables                       | 110           | 114           | 75            |
| Cash and cash equivalents                    | 862           | 2,011         | 2,030         |
| Current assets                               | 5,737         | 6,317         | 6,809         |
| Total assets                                 | 11,140        | 10,971        | 11,519        |

| CHF million   | June 30, 2024 | Dec 31, 2023 | June 30, 2023 |
|---|---------------|--------------|---------------|
| Liabilities and equity  |               |              |               |
| Share capital   | 121           | 121          | 121           |
| Reserves and retained earnings                                  | 1,883         | 1,601        | 1,688         |
| Earnings  | 561           | 1,431        | 856           |
| Equity attributable to the equity holders of the parent company | 2,565         | 3,153        | 2,665         |
| Non-controlling interests                                       | 7             | 6            | 7             |
| Equity  | 2,572         | 3,159        | 2,672         |
| Provisions for pension plans and severance payments             | 266           | 270          | 255           |
| Deferred tax liabilities  | 99            | 88           | 83            |
| Borrowings  | -             | 200          | 200           |
| Non-current provisions  | 55            | 54           | 61            |
| Other non-current liabilities                                   | 9             | 830          | 854           |
| Non-current lease liabilities                                   | 1,510         | 1,128        | 1,076         |
| Non-current liabilities   | 1,939         | 2,570        | 2,529         |
| Bank and other interest-bearing liabilities                     | 405           | 3            | 9             |
| Trade payables  | 2,159         | 2,012        | 2,090         |
| Contract liabilities  | 133           | 154          | 243           |
| Accrued trade expenses  | 1,116         | 1,072        | 1,397         |
| Income tax liabilities  | 229           | 244          | 337           |
| Current provisions  | 106           | 108          | 100           |
| Other current liabilities                                       | 1,946         | 1,162        | 1,654         |
| Current lease liabilities                                       | 535           | 487          | 488           |
| Current liabilities   | 6,629         | 5,242        | 6,318         |
| Total liabilities and equity                                    | 11,140        | 10,971       | 11,519        |

Schindellegi, July 19, 2024

Kuehne + Nagel International AG

Stefan Paul Markus Blanka-Graff

CEO CFO

# Statement of changes in equity

| CHF million   | Share capital | Share premium |  |
|---|---------------|---------------|--|
| Balance as of January 1, 2024                                 | 121           | 592           |  |
| Earnings  | -             | -             |  |
| Other comprehensive income                                    |               |               |  |
| Foreign exchange differences                                  | -             | -             |  |
| Actuarial gains/(losses) on defined benefit plans, net of tax | -             | -             |  |
| Total other comprehensive income, net of tax                  | -             | -             |  |
| Total comprehensive income                                    | -             | -             |  |
| Purchase of treasury shares <sup>1</sup>                      | -             | -             |  |
| Dividend paid <sup>2</sup>                                    | -             | -207          |  |
| Expenses for share-based compensation plans                   | -             | -             |  |
| Transaction with non-controlling interests <sup>3</sup>       | -             | -             |  |
| Balance as of June 30, 2024                                   | 121           | 385           |  |

<sup>1</sup> Refer to note 12 for further details.

<sup>3</sup> The movement in retained earnings relates to written put options on non-controlling interests in connection with the Apex and Morgan Cargo acquisitions, see note 28 of the consolidated financial statements for the year ended December 31, 2023.

| CHF million   | Share capital | Share premium |  |
|---|---------------|---------------|--|
| Balance as of January 1, 2023                                 | 121           | 606           |  |
| Earnings  | -             | _             |  |
| Other comprehensive income                                    |               |               |  |
| Foreign exchange differences                                  | _             | -             |  |
| Actuarial gains/(losses) on defined benefit plans, net of tax | -             | _             |  |
| Total other comprehensive income, net of tax                  | -             | -             |  |
| Total comprehensive income                                    | -             | _             |  |
| Purchase of treasury shares <sup>1</sup>                      | _             | -             |  |
| Dividend paid <sup>2</sup>                                    | -             | _             |  |
| Expenses for share-based compensation plans                   | -             | _             |  |
| Transaction with non-controlling interests <sup>3</sup>       | -             | _             |  |
| Balance as of June 30, 2023                                   | 121           | 606           |  |
|   |               |               |  |

<sup>1</sup> Refer to note 12 for further details.

<sup>2 2024</sup> Kuehne+Nagel dividend: The Group paid regular dividend of CHF 8.25 per share and dividend from legal capital contribution reserves of CHF 1.75 per share.

 $<sup>2\;</sup>$  2023 Kuehne+Nagel dividend: The Group paid CHF 14.00 per share.

<sup>3</sup> The movement in retained earnings relates to written put options on non-controlling interests in connection with the Apex and Morgan Cargo acquisitions, see note 28 of the consolidated financial statements for the year ended December 31, 2023.

| Treasury shares | Cumulative<br>translation adjustment | Actuarial gains/<br>(losses) | Retained earnings | Total equity<br>attributable to the<br>equity holders<br>of parent company | Non-controlling<br>interests | Total equity |
|-----------------|--------------------------------------|------------------------------|-------------------|--|------------------------------|--------------|
| -602            | -1,811                               | -101                         | 4,954             | 3,153  | 6                            | 3,159        |
| -               | -                                    | -                            | 561               | 561  | 15                           | 576          |
|                 |                                      |                              |                   |  |                              |              |
| -               | 80                                   | -                            | -                 | 80   | 16                           | 96           |
| -               | -                                    | 8                            | -                 | 8  | -                            | 8            |
| -               | 80                                   | 8                            | -                 | 88   | 16                           | 104          |
| -               | 80                                   | 8                            | 561               | 649  | 31                           | 680          |
| -29             | -                                    | -                            | -                 | -29  | -                            | -29          |
| -               | -                                    | -                            | -975              | -1,182   | -22                          | -1,204       |
| -               | -                                    | -                            | 14                | 14   | -                            | 14           |
| -               | 15                                   | -                            | -55               | -40  | -8                           | -48          |
| -631            | -1,716                               | -93                          | 4,499             | 2,565  | 7                            | 2,572        |

| Treasury shares | Cumulative<br>translation adjustment | Actuarial gains/<br>(losses) | Retained earnings | Total equity<br>attributable to the<br>equity holders<br>of parent company | Non-controlling<br>interests | Total equity |
|-----------------|--------------------------------------|------------------------------|-------------------|--|------------------------------|--------------|
| -270            | -1,406                               | -65                          | 5,154             | 4,140  | 7                            | 4,147        |
| -               | -                                    | -                            | 856               | 856  | 4                            | 860          |
|                 |                                      |                              |                   |  |                              |              |
| -               | -212                                 | -                            | -                 | -212   | -36                          | -248         |
| -               | -                                    | -4                           | -                 | -4   | -                            | -4           |
| -               | -212                                 | -4                           | -                 | -216   | -36                          | -252         |
| -               | -212                                 | -4                           | 856               | 640  | -32                          | 608          |
| -517            | -                                    | -                            | -                 | -517   | -                            | -517         |
| -               | -                                    | -                            | -1,661            | -1,661   | -2                           | -1,663       |
| -               | -                                    | -                            | 13                | 13   | -                            | 13           |
| -               | -37                                  | -                            | 87                | 50   | 34                           | 84           |
| -787            | -1,655                               | -69                          | 4,449             | 2,665  | 7                            | 2,672        |

# **Cash flow statement**

|  | January - June |        |          |      |      |          |
|--|----------------|--------|----------|------|------|----------|
| CHF million Note   | 2024           | 2023   | Variance | 2024 | 2023 | Variance |
| Cash flow from operating activities                      |                |        |          |      |      |          |
| Earnings   | 576            | 860    |          | 298  | 398  |          |
| Adjustments to reconcile earnings to net cash flows:     |                |        |          |      |      |          |
| Income tax   | 191            | 317    |          | 99   | 151  |          |
| Financial income   | -16            | -51    |          | -9   | -31  |          |
| Financial expenses                                       | 30             | 11     |          | 16   | 6    |          |
| Result from joint ventures and associates                | -3             | -2     |          | -2   | -1   |          |
| Depreciation of property, plant and equipment            | 88             | 87     |          | 44   | 44   |          |
| Depreciation of right-of-use assets                      | 292            | 269    |          | 150  | 135  |          |
| Amortisation of other intangibles                        | 27             | 27     |          | 13   | 13   |          |
| Expenses for share-based compensation plans              | 14             | 13     |          | 7    | 7    |          |
| (Gain)/loss on disposal of property,                     |                |        |          |      |      |          |
| plant and equipment, net                                 | -1             | -12    |          | -    | -2   |          |
| Net addition to provisions for pension plans             |                |        |          |      |      |          |
| and severance payments                                   | 2              | 2      |          | _    | 2    |          |
| Subtotal operational cash flow                           | 1,200          | 1,521  | -321     | 616  | 722  | -106     |
| (Increase)/decrease contract assets                      | 6              | 188    |          | -25  | 34   |          |
| (Increase)/decrease trade and other receivables,         |                |        |          |      |      |          |
| prepayments  | -453           | 1,076  |          | -123 | 314  |          |
| Increase/(decrease) provisions                           | -4             | -14    |          | 14   | -11  |          |
| Increase/(decrease) other liabilities                    | -101           | -280   |          | -105 | -194 |          |
| Increase/(decrease) trade payables, contract liabilities |                |        |          |      |      |          |
| and accrued trade expenses                               | 33             | -1,146 |          | 53   | -308 |          |
| Income taxes paid  | -190           | -518   |          | -114 | -305 |          |
| Total cash flow from operating activities                | 491            | 827    | -336     | 316  | 252  | 64       |

|   |        | January - June |        |          |        |        |          |
|---|--------|----------------|--------|----------|--------|--------|----------|
| CHF million   | Note   | 2024           | 2023   | Variance | 2024   | 2023   | Variance |
| Cash flow from investing activities   |        |                |        |          |        |        |          |
| Capital expenditure   |        |                |        |          |        |        |          |
| - Property, plant and equipment   |        | -179           | -139   |          | -58    | -66    |          |
| - Other intangibles   |        | -3             | -2     |          | -1     | -1     |          |
| Disposal of property, plant and equipment                                   |        | 7              | 53     |          | 2      | 14     |          |
| (Acquisition)/divestment of businesses, net of cash (acquired)/disposed     | 8/9/10 | -148           | _      |          | -      | _      |          |
| Capital (contributions to)/distributions from joint ventures and associates |        | -1             | -2     |          | -1     | -2     |          |
| Dividend received from joint ventures and associates                        |        | 2              | 2      |          | 2      | 1      |          |
| Interest received   |        | 16             | 27     |          | 9      | 18     |          |
| Total cash flow from investing activities                                   |        | -306           | -61    | -245     | -47    | -36    | -11      |
| Cash flow from financing activities   |        |                |        |          |        |        |          |
| Repayment of lease liabilities  |        | -288           | -270   |          | -148   | -134   |          |
| Interest paid on borrowings and other interest-bearing liabilities          |        | -2             | -2     |          | -1     | -1     |          |
| Interest paid on lease liabilities  |        | -16            | -9     |          | -8     | -5     |          |
| Purchase of treasury shares   | 12     | -29            | -517   |          | -      | -311   |          |
| Dividend paid to equity holders of parent company                           |        | -1,182         | -1,661 |          | -1,182 | -1,661 |          |
| Dividend paid to non-controlling interests                                  |        | -22            | -2     |          | -22    | -1     |          |
| Acquisition of non-controlling interests                                    |        | -17            | -      |          | -17    | -      |          |
| Total cash flow from financing activities                                   |        | -1,556         | -2,461 | 905      | -1,378 | -2,113 | 735      |
| Foreign exchange difference on cash and cash equivalents                    |        | 20             | -54    | 74       | -8     | -42    | 34       |
| Increase/(decrease) in cash and cash equivalents                            |        | -1,351         | -1,749 | 398      | -1,117 | -1,939 | 822      |
| Cash and cash equivalents at the beginning of the period, net               |        | 2,008          | 3,770  | -1,762   | 1,774  | 3,960  | -2,186   |
| Cash and cash equivalents at the end of the period, net                     |        | 657            | 2,021  | -1,364   | 657    | 2,021  | -1,364   |

# Notes to the condensed consolidated interim financial statements

#### 1 Organisation

Kuehne + Nagel International AG (the Company) is incorporated in Schindellegi (Feusisberg), Switzerland. The Company is one of the world's leading logistics providers. Its strong market position lies in the sea logistics, air logistics, road logistics and contract logistics businesses.

The condensed consolidated interim financial statements of the Company for the six months ended June 30, 2024, comprise the Company, its subsidiaries (the Group) and its interests in joint ventures and associates.

The Group voluntarily presents a balance sheet as of June 30, 2023.

#### 2 Statement of compliance

The unaudited condensed consolidated interim financial statements have been prepared in accordance with IAS 34 Interim Financial Reporting. They do not include all of the information required for full annual financial statements and should be read in conjunction with the consolidated financial statements of the Group for the year ended December 31, 2023.

#### 3 Basis of preparation

The condensed consolidated interim financial statements are presented in Swiss Francs (CHF) million. They are prepared on a historical cost basis except for certain financial instruments, which are stated at fair value. Non-current assets and disposal groups held for sale are stated at the lower of the carrying amount and fair value less costs to sell.

The preparation of the condensed consolidated interim financial statements in accordance with International Accounting Standard (IAS) 34 Interim Financial Reporting, as issued by the International Accounting Standards Board (IASB), requires the management to make judgements, estimates and assumptions that affect the application of policies and reported amounts of assets and liabilities, income and expenses. The actual result may differ from these estimates. Judgements made by the management in the application of IFRS Accounting Standards that have a significant effect on the condensed consolidated interim financial statements and estimates with a significant risk of material adjustment in the next period were the same as those applied to the consolidated financial statements for the year ended December 31, 2023.

#### 4 Accounting policies

The accounting policies applied in the preparation of the condensed consolidated interim financial statements are consistent with those followed in the preparation of the Group's consolidated financial statements for the year ended December 31, 2023. The Group has not early adopted any other standard, interpretation or amendment that has been issued but is not yet effective.

Other new, revised and amended standards, improvements and interpretations apply for the first time in 2024, but do not have a material impact on the condensed consolidated interim financial statements of the Group.

#### 5 Foreign exchange rates

Conversion rates of major foreign currencies are applied as follows:

#### Income statement and cash flow statement

(average rates for the period)

| Currency | Jan June<br>2024<br>CHF | Jan June<br>2023<br>CHF | Variance in per cent |
|----------|-------------------------|-------------------------|----------------------|
| EUR 1    | 0.9624                  | 0.9864                  | -2.43                |
| USD 1    | 0.8880                  | 0.9140                  | -2.84                |

#### Balance sheet

(period end rates)

| Currency | June 2024<br>CHF | June 2023<br>CHF | Variance in per cent | Dec. 2023<br>CHF |
|----------|------------------|------------------|----------------------|------------------|
| EUR 1    | 0.9580           | 0.9787           | -2.12                | 0.9405           |
| USD 1    | 0.8936           | 0.8943           | -0.08                | 0.8497           |

#### 6 Seasonality

The Group is not exposed to significant seasonal or cyclical variations in its operations.

#### 7 Changes in the scope of consolidation

Major changes in the scope of consolidation in the first six months of 2024 related to the following companies:

| 2024                         | Capital share<br>in per cent<br>equals<br>voting rights | Effective<br>date |
|------------------------------|---|-------------------|
| Acquisition                  |   |                   |
| Farrow Group Inc. (Farrow) 1 | 100   | January 31, 2024  |

<sup>1</sup> Refer to note 8 for details to the acquisition.

There were no major changes in the scope of consolidation in the first six months of 2023.

#### 8 Acquisitions

#### 2024 Acquisitions

The acquisitions in the first six months of 2024 had the following effect on the Group's assets and liabilities:

| CHF million                                    | Recognised<br>fair values |
|--|---------------------------|
| Other intangibles                              | 18                        |
| Other non-current assets                       | 7                         |
| Acquired cash and cash equivalents             | 32                        |
| Other current assets                           | 53                        |
| Subtotal assets                                | 110                       |
| Non-current liabilities                        | -5                        |
| Bank and other interest-bearing liabilities    | -14                       |
| Other current liabilities                      | -66                       |
| Total identifiable assets and liabilities, net | 25                        |
| Goodwill                                       | 141                       |
| Total assets and liabilities, net              | 166                       |
| Purchase price, paid in cash                   | 166                       |
| Acquired cash and cash equivalents, net        | -18                       |
| Net cash outflow                               | 148                       |

Effective January 31, 2024, the Group acquired 100 per cent of the shares of Farrow Group Inc. (Farrow), a Canada-based customs broker, for a purchase price of CHF 166 million, which was paid in cash. Headquartered in Windsor, Ontario, Canada, Farrow is supported by 830 employees in 41 locations across Canada and the USA. In 2022, Farrow managed over 1.5 million customs entries. The acquisition complements the Group's offering for companies that increasingly rely on customs clearance services and supports the growing demand in an environment of increasingly complex international trade regulations.

Acquisition-related costs (included in the line item "selling, general and administrative expenses" in the income statement) amount to CHF 2 million.

The trade receivables comprise gross contractual amounts due of CHF 51 million, of which none were expected to be uncollectible at the acquisition date.

Other intangibles of CHF 18 million recognised on the acquisition represent the Farrow contractual and non-contractual customer lists having useful lives of seven years. Goodwill of CHF 141 million arose on the acquisition and represents management expertise, synergies and workforce, which do not meet the definition of an intangible asset to be recognised separately. Goodwill is expected to be tax deductible and it is allocated to the business unit Road Logistics.

From February 1 to June 30, 2024, the acquisition of Farrow contributed CHF 51 million of net turnover and CHF 3 million of earnings. If the acquisition had occurred on January 1, 2024, the Group's net turnover would have been CHF 11,563 million and consolidated earnings for the period would have been CHF 577 million.

The accounting for the acquisition made in 2024 was determined provisionally only. Adjustments may be made to the fair values assigned to the identifiable assets acquired and liabilities assumed up to twelve months from the date of acquisition.

#### Agreed upon future transactions

On February 29, 2024, the Group entered into an agreement to acquire 100 per cent of the shares of City Zone Express, a subsidiary of Chasen Holdings Ltd., a Singapore Exchange

Mainboard-listed company. Headquartered in Malaysia and established in 2006, City Zone Express has over 500 employees and operates in Malaysia, Singapore, Vietnam, Thailand, and China. With an own fleet of 260 vehicles and 80,000 sqm of warehousing space, City Zone Express offers reliable cross-border logistics services spanning the entirety of Southeast Asia up to China.

The transaction is subject of customary closing conditions, including clearance by the competent merger control authorities and is expected to close in the third guarter of 2024.

#### 2023 Acquisitions

The Group did not acquire any businesses in the first six months of 2023.

#### 9 Divestments

The Group did not divest any businesses in the first six months of 2024 and 2023.

#### 10 Segment reporting

#### a) Reportable segments

The Group provides integrated logistics solutions across customers' supply chains using its global logistics network.

The four reportable segments, Sea Logistics, Air Logistics, Road Logistics and Contract Logistics, reflect the internal management and reporting structure to the Management Board (the chief operating decision maker, CODM) and are managed through specific organisational structures. The CODM reviews internal management reports on a monthly basis. Each segment is a distinguishable business unit and is engaged in providing and selling discrete products and services.

The discrete distinction between Sea Logistics, Air Logistics and Road Logistics is the usage of the same transportation mode within a reportable segment. In addition to common business processes and management routines, a single main transportation mode is used within a reportable segment. For the reportable segment Contract Logistics, the services performed are related to customer contracts for warehouse and distribution activities, whereby services performed are storage, handling, and distribution. The accounting policies of the reportable segments are the same as applied in the consolidated financial statements.

Information about the reportable segments is presented on the next pages. Segment performance is based on EBIT as reviewed by the CODM. The column "eliminations" shows the eliminations of turnover and expenses between segments. All operating expenses are allocated to the segments and included in the EBIT.

#### b) Geographical information

On April 8, 2024, the Group announced a new direct reporting of country organisations to the Management Board whereby the Business Units remain the primary reporting line. With this change, the historically evolved regional structure was discontinued. The disclosure of regional information was therefore removed as of the second quarter of 2024.

#### c) Major customers

There is no single customer who represents more than ten per cent of the Group's total revenue.

#### a) Reportable segments

January - June

| January – June  |             |        |        |         |        |               |  |
|---|-------------|--------|--------|---------|--------|---------------|--|
|   | Total Group |        | Sea Lo | gistics | Air Lo | Air Logistics |  |
| CHF million   | 2024        | 2023   | 2024   | 2023    | 2024   | 2023          |  |
| Turnover (external customers)   | 12,788      | 14,227 | 4,639  | 5,573   | 3,631  | 3,792         |  |
| Customs duties and taxes  | -1,234      | -1,506 | -582   | -714    | -239   | -276          |  |
| Net turnover (external customers)   | 11,554      | 12,721 | 4,057  | 4,859   | 3,392  | 3,516         |  |
| Inter-segment turnover  | -           | -      | 1,068  | 1,558   | 2,538  | 2,491         |  |
| Net expenses for services   | -7,281      | -8,072 | -4,108 | -5,108  | -5,108 | -5,070        |  |
| Gross profit  | 4,273       | 4,649  | 1,017  | 1,309   | 822    | 937           |  |
| Total expenses  | -3,088      | -3,131 | -607   | -656    | -579   | -609          |  |
| EBITDA  | 1,185       | 1,518  | 410    | 653     | 243    | 328           |  |
| Depreciation of property, plant and equipment   | -88         | -87    | -10    | -11     | -12    | -12           |  |
| Depreciation of right-of-use assets   | -292        | -269   | -2     | -2      | -2     | -2            |  |
| Amortisation of other intangibles   | -27         | -27    | -1     | -1      | -19    | -21           |  |
| EBIT (segment profit)   | 778         | 1,135  | 397    | 639     | 210    | 293           |  |
| Financial income  | 16          | 51     |        |         |        |               |  |
| Financial expenses  | -30         | -11    |        |         |        |               |  |
| Result from joint ventures and associates   | 3           | 2      |        |         |        |               |  |
| Earnings before tax (EBT)   | 767         | 1,177  |        |         |        |               |  |
| Income tax  | -191        | -317   |        |         |        |               |  |
| Earnings  | 576         | 860    |        |         |        |               |  |
|   |             |        |        |         |        |               |  |
| Attributable to:  |             |        |        |         |        |               |  |
| Equity holders of the parent company  | 561         | 856    |        |         |        |               |  |
| Non-controlling interests   | 15          | 4      |        |         |        |               |  |
| Earnings  | 576         | 860    |        |         |        |               |  |
|   |             |        |        |         |        |               |  |
| Additional information not regularly reported to CODM                                 |             |        |        |         |        |               |  |
| Allocation of goodwill  | 2,257       | 2,096  | 133    | 126     | 1,305  | 1,289         |  |
| Allocation of other intangibles   | 121         | 146    | 1      | -       | 96     | 131           |  |
| Capital expenditure property, plant and equipment                                     | 179         | 139    | 12     | 20      | 9      | 24            |  |
| Capital expenditure right-of-use assets   | 660         | 359    | 21     | 16      | 30     | 15            |  |
| Capital expenditure other intangibles   | 3           | 2      | 1      | 1       | 1      | -             |  |
| Property, plant and equipment, goodwill and intangibles through business combinations | 161         | -      | -      | -       | -      | -             |  |
|   |             |        |        |         |        |               |  |

| Road Logistics |        | Contract Logistics |        | Total reportable segments |         | Elimin | ations |
|----------------|--------|--------------------|--------|---------------------------|---------|--------|--------|
| 2024           | 2023   | 2024               | 2023   | 2024                      | 2023    | 2024   | 2023   |
| 2,000          | 2,155  | 2,518              | 2,707  | 12,788                    | 14,227  | -      | _      |
| -230           | -282   | -183               | -234   | -1,234                    | -1,506  | -      | -      |
| 1,770          | 1,873  | 2,335              | 2,473  | 11,554                    | 12,721  | -      | -      |
| 700            | 719    | 76                 | 94     | 4,382                     | 4,862   | -4,382 | -4,862 |
| -1,800         | -1,908 | -647               | -848   | -11,663                   | -12,934 | 4,382  | 4,862  |
| 670            | 684    | 1,764              | 1,719  | 4,273                     | 4,649   | -      | -      |
| -574           | -563   | -1,328             | -1,303 | -3,088                    | -3,131  | -      | -      |
| 96             | 121    | 436                | 416    | 1,185                     | 1,518   | -      | -      |
| -12            | -12    | -54                | -52    | -88                       | -87     | -      | _      |
| -13            | -12    | -275               | -253   | -292                      | -269    | _      | _      |
| -5             | -4     | -2                 | -1     | -27                       | -27     | -      | _      |
| 66             | 93     | 105                | 110    | 778                       | 1,135   | -      | -      |
|                |        |                    |        |                           |         |        |        |
|                |        |                    |        |                           |         |        |        |
|                |        |                    |        |                           |         |        |        |
|                |        |                    |        |                           |         |        |        |
|                |        |                    |        |                           |         |        |        |
|                |        |                    |        |                           |         |        |        |
|                |        |                    |        |                           |         |        |        |
|                |        |                    |        |                           |         |        |        |
|                |        |                    |        |                           |         |        |        |
|                |        |                    |        |                           |         |        |        |
|                |        |                    |        |                           |         |        |        |
|                |        |                    |        |                           |         |        |        |
|                |        |                    |        |                           |         |        |        |
| 459            | 317    | 360                | 364    | 2,257                     | 2,096   | -      |        |
| 23             | 13     | 1                  | 2      | 121                       | 146     | -      | _      |
| 9              | 13     | 149                | 82     | 179                       | 139     | -      |        |
| 35             | 13     | 574                | 315    | 660                       | 359     | -      |        |
| -              | -      | 1                  | 1      | 3                         | 2       | -      |        |
| 161            | _      | _                  | _      | 161                       | _       | _      | _      |

#### 11 Fair value of financial assets and liabilities

#### As of June 30, 2024

| CHF million       | Financial assets<br>at FVPL | Financial assets<br>at amortised cost | Total<br>carrying amount | Total<br>fair value |
|-------------------|-----------------------------|---------------------------------------|--------------------------|---------------------|
| Trade receivables | -                           | 4,095                                 | 4,095                    | 4,095               |
| Other receivables | 1                           | 166                                   | 167                      | 167                 |
| Total             | 1                           | 4,261                                 | 4,262                    | 4,262               |

| CHF million                                 | Financial liabilities<br>at FVPL | Financial liabilities<br>at amortised cost | Total<br>carrying amount | Total<br>fair value |
|---|----------------------------------|--|--------------------------|---------------------|
| Bank and other interest-bearing liabilities | -                                | 405  | 405                      | 403                 |
| Trade payables                              | -                                | 2,159                                      | 2,159                    | 2,159               |
| Accrued trade expenses                      | -                                | 1,116                                      | 1,116                    | 1,116               |
| Contingent consideration liabilities        | 44                               | -  | 44                       | 44                  |
| Put options on non-controlling interests    | -                                | 959  | 959                      | 959                 |
| Other liabilities                           | 2                                | 281  | 283                      | 283                 |
| Total                                       | 46                               | 4,920                                      | 4,966                    | 4,964               |

#### As of December 31, 2023

| CHF million       | Financial assets<br>at FVPL | Financial assets at amortised cost | Total<br>carrying amount | Total<br>fair value |
|-------------------|-----------------------------|------------------------------------|--------------------------|---------------------|
| Trade receivables | -                           | 3,634                              | 3,634                    | 3,634               |
| Other receivables | 1                           | 160                                | 161                      | 161                 |
| Total             | 1                           | 3,794                              | 3,795                    | 3,795               |

| CHF million                                 | Financial liabilities<br>at FVPL | Financial liabilities<br>at amortised cost | Total<br>carrying amount | Total<br>fair value |
|---|----------------------------------|--|--------------------------|---------------------|
| Bank and other interest-bearing liabilities | _                                | 3  | 3                        | 3                   |
| Borrowings                                  | _                                | 200  | 200                      | 196                 |
| Trade payables                              | -                                | 2,012                                      | 2,012                    | 2,012               |
| Accrued trade expenses                      | -                                | 1,072                                      | 1,072                    | 1,072               |
| Contingent consideration liabilities        | 42                               | -  | 42                       | 42                  |
| Put options on non-controlling interests    | _                                | 929  | 929                      | 929                 |
| Other liabilities                           | 1                                | 246  | 247                      | 247                 |
| Total                                       | 43                               | 4,462                                      | 4,505                    | 4,501               |

The fair values of financial assets and liabilities carried at amortised cost are approximately equal to the carrying amounts.

Level 3 financial liabilities include contingent consideration liabilities of CHF 44 million (CHF 42 million as of December 31, 2023).

The put options on non-controlling interests represent the short and long-term portion of the redemption liabilities recognised in connection with the acquisition and divestment of Apex and Morgan Cargo (refer to notes 26, 27 and 33 of the consolidated financial statements for the year ended December 31, 2023, for further details). At the balance sheet date, the carrying amount of the put option liabilities amounted to CHF 959 million (CHF 929 million as of December 31, 2023) and are recognised in the balance sheet items "Other current liabilities" and "Other non-current liabilities".

No significant impact resulted from the remeasurement of the liabilities measured at fair value through profit and loss (FVPL) in the first six months 2024.

#### Level 3 fair values

| CHF million   | Contingent<br>consideration liabilities |
|---|---|
| Balance as of January 1, 2024                                       | 42                                      |
| (Gains)/losses included in the income statement                     |   |
| - Foreign exchange revaluation - recorded within financial expenses | 2                                       |
| Balance as of June 30, 2024   | 44                                      |
|   |   |
| of which  |   |
| - Current portion   | 44                                      |
| - Non-current portion   | -                                       |

#### 12 Equity

In the first six month of 2024, the Company purchased 121,764 own shares for CHF 29 million (2023: 2,076,075 own shares for CHF 517 million).

#### 13 Employees

| Number                                   | June 30, 2024 | June 30, 2023 |
|--|---------------|---------------|
| Total employees                          | 80,290        | 79,696        |
| Full-time equivalents of employees       | 74,996        | 74,553        |
| Full-time equivalents of temporary staff | 19,255        | 18,672        |
| Total full-time equivalents              | 94,251        | 93,225        |

#### 14 Capital expenditure

In the first six month of 2024, the capital expenditure on property, plant and equipment (excluding other intangible assets and property, plant and equipment from acquisitions) was CHF 179 million (2023: CHF 139 million) and the non-cash capital expenditure on right-of-use assets (excluding right-of-use assets from acquisitions) was CHF 660 million (2023: CHF 359 million).

#### 15 Legal claims

The status of proceedings, disclosed in the notes 24 and 29 to the consolidated financial statements for the year ended December 31, 2023, has not changed materially.

#### 16 Post balance sheet events

There have been no material events between June 30, 2024, and the date of authorisation that would require adjustments of the condensed consolidated interim financial statements or disclosure.

These unaudited condensed consolidated interim financial statements of Kuehne + Nagel International AG were authorised for issue by the Audit Committee of the Group on July 19, 2024.

# Financial calendar

| October 23, 2024 | Nine-months 2024 results  |
|------------------|---------------------------|
| March 4, 2025    | Full-year 2024 results    |
| April 24, 2025   | Three-months 2025 results |
| May 7, 2025      | Annual general meeting    |
| July 24, 2025    | Half-year 2025 results    |
| October 23, 2025 | Nine-months 2025 results  |

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